

## **AUDITORS' REPORT TO THE MEMBERS**

We have audited the annexed balance sheet of Damen Support Programme ("the Company") as at June 30, 2017 and the related income and expenditure account, cash flow statement and statement of changes in funds, together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards as applicable in Pakistan and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- (b) in our opinion:
  - (i) the balance sheet and income and expenditure account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
  - (ii) the expenditure incurred during the year was for the purpose of the Company's business; and
  - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;

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- (c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, income and expenditure account, cash flow statement and statement of changes in funds together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2017 and of the surplus, its cash flows and changes in funds for the year then ended; and
- (d) in our opinion no zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

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Chartered Accountants

Lahore

Engagement Partner: Hammad Ali Ahmad

### DAMEN SUPPORT PROGRAMME

BALANCE SHEET AS AT JUNE 30, 2017

|                                                    | Note | June 30, 2017<br>Rupees      | June 30, 2016<br>Rupees      |
|----------------------------------------------------|------|------------------------------|------------------------------|
| NON CURRENT ASSETS                                 |      |                              |                              |
| Microcredit loan portfolio - non current portion   |      | 29,201,206                   | 51,222,304                   |
| Property, plant and equipment                      | 6    | 48,943,220                   | 21,729,180                   |
| ntangible assets                                   | 7    |                              | 118,096                      |
| Capital work in progress                           | 8    | 981,183                      | 981,183                      |
| Security deposits                                  | 9    | 1,826,503                    | 1,462,731                    |
|                                                    |      | 80,952,112                   | 75,513,494                   |
| CURRENT ASSETS                                     |      |                              |                              |
| Short term investment                              | 10   | 127,600,000                  | 190,304,639                  |
| Microcredit loan portfolio - current portion       | 11   | 1,681,260,081                | 1,137,326,407                |
| Advances, prepayments and other receivables        | 12   | 60,384,409                   | 39,918,509                   |
| Cash and bank balances                             | 13   | 370,051,014<br>2,239,295,504 | 389,651,108<br>1,757,200,663 |
| CURRENT LIABILITIES                                |      | 2,239,293,304                | 1,757,200,003                |
| Current portion of long term loans                 | 14   | 975,764,567                  | 919,819,498                  |
| Short term borrowing                               | 16   | 39,969,315                   | 55,586,955                   |
| rade and other payables                            | 17   | 23,648,854                   | 15,141,703                   |
|                                                    |      | 1,039,382,736                | 990,548,156                  |
| NET WORKING CAPITAL                                |      | 1,199,912,768                | 766,652,507                  |
|                                                    |      | 1,280,864,880                | 842,166,001                  |
| NON CURRENT LIABILITIES                            |      |                              |                              |
| ong term loans                                     | 14   | 681,500,000                  | 389,903,430                  |
| Deferred grant                                     | 15   | 12,988                       | 807,990                      |
|                                                    |      | 681,512,988                  | 390,711,420                  |
| NET ASSETS                                         |      | 599,351,892                  | 451,454,581                  |
| REPRESENTED BY:                                    |      |                              |                              |
| Endowment fund - Pakistan Poverty Alleviation Fund | 18   | 31,800,000                   | 54,200,000                   |
| Endowment fund - DAMEN Society                     | 19   | 88,354,229                   | 68,374,468                   |
| Accumulated surplus                                | 20   | 110,488,996                  | 61,148,075                   |
| Fransfer to microcredit loan revolving fund        | 21   | 358,301,721                  | 260,523,031                  |
|                                                    |      | 588,944,946                  | 444,245,574                  |
| Disaster relief reserve                            | 22   | 6,244,167                    | 4,325,404                    |
| Staff health reserve                               | 23   | 4,162,779                    | 2,883,603                    |
|                                                    |      | 10,406,946                   | 7,209,007                    |
|                                                    |      | 599,351,892                  | 451,454,581                  |
|                                                    |      |                              |                              |

The annexed notes 1 to 38 form an integral part of these financial statements.

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Chief Executive

Director

Director

### DAMEN SUPPORT PROGRAMME

INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED JUNE 30, 2017

| FOR THE TEAR ENDED SONE SU, 2017               | Note       | June 30, 2017<br>Rupees | June 30, 2016<br>Rupees |
|------------------------------------------------|------------|-------------------------|-------------------------|
| INCOME                                         |            |                         |                         |
| Service charge on microcredit loans            |            | 489,032,412             | 398,677,726             |
| Documentation, insurance and other charges     |            | 83,047,050              | 56,947,650              |
| Return on investments and bank deposits        | 25         | 31,043,441              | 24,908,743              |
| Other income                                   | 15,28 & 29 | 4,701,452               | 3,301,182               |
|                                                |            | 607,824,355             | 483,835,301             |
| EXPENDITURE Direct Program Costs               |            |                         |                         |
| Finance cost                                   | 26         | 130,351,339             | 102,816,694             |
| Branchless banking charges                     |            | 27,851,474              | 22,435,164              |
| Provision against non-performing loans - net   | 11.3       | 32,940,828              | 15,338,366              |
| Salaries, wages, stipends and other benefits   |            | 151,917,809             | 93,297,493              |
| Direct operational costs                       | 27         | 82,475,979              | 64,836,602              |
| Research studies                               |            | 368,750                 | 870,167                 |
| Livestock vaccination project                  |            | 4,132,750               | 854,000                 |
| Training expenses                              |            | 5,958,933               | 3,396,601               |
|                                                |            | 435,997,862             | 303,845,087             |
| General administrative and management expenses | 27.1       | 43,908,943              | 35,810,078              |
| SURPLUS FOR THE YEAR                           |            | 127,917,550             | 144,180,136             |
| Transferred to disaster relief reserve         | 22         | (1,918,763)             | (4,325,404)             |
| Transferred to staff health reserve            | 23         | (1,279,176)             | (2,883,603)             |
|                                                |            | (3,197,939)             | (7,209,007)             |
| SURPLUS AFTER APPROPRIATIONS                   |            | 124,719,611             | 136,971,129             |
| Operational Self Sufficiency (OSS) ratio       | 30         | 126%                    | 139%                    |

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# DAMEN SUPPORT PROGRAMME STATEMENT OF CHANGES IN FUNDS FOR THE YEAR ENDED JUNE 30, 2017

|                                                 | Endowment fund-<br>(Pakistan<br>Poverty<br>Alleviation Fund) | Endowment fund<br>(DAMEN Society) | Microcredit<br>Ioans revolving<br>fund | Accumulated surplus | Disaster relief<br>reserve | Staff health<br>reserve | Total funds |
|-------------------------------------------------|--------------------------------------------------------------|-----------------------------------|----------------------------------------|---------------------|----------------------------|-------------------------|-------------|
| Balance as at June 30, 2015                     | 106,000,000                                                  | 68,374,468                        | 115,290,206                            | 17,609,771          |                            |                         | 307,274,445 |
| Surplus for the year                            | ,                                                            | *                                 |                                        | 144,180,136         |                            | 11.                     | 144,180,136 |
| Transferred to reserves                         | •                                                            |                                   |                                        | (7,209,007)         | 4,325,404                  | 2,883,603               | 14          |
| Transferred to microcredit loans revolving fund | (51,800,000)                                                 |                                   | 145,232,825                            | (93,432,825)        | ŧ                          | i                       |             |
| Balance as at June 30, 2016                     | 54,200,000                                                   | 68,374,468                        | 260,523,031                            | 61,148,075          | 4,325,404                  | 2,883,603               | 451,454,581 |
| Surplus for the year                            |                                                              |                                   |                                        | 127,917,550         |                            |                         | 127,917,550 |
| Transferred to reserves                         |                                                              | 19,979,761                        |                                        | (3,197,939)         | 1,918,763                  | 1,279,176               | 19,979,761  |
| Transferred to microcredit loans revolving fund | (22,400,000)                                                 | *                                 | 97,778,690                             | (75,378,690)        |                            | 1                       |             |
| Balance as at June 30, 2017                     | 31,800,000                                                   | 88,354,229                        | 358,301,721                            | 110,488,996         | 6,244,167                  | 4,162,779               | 599,351,892 |

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Chief Executive

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# DAMEN SUPPORT PROGRAMME

CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2017

|                                                                   |      | June 30, 2017 | June 30, 2016 |
|-------------------------------------------------------------------|------|---------------|---------------|
| CASH FLOWS FROM OPERATING ACTIVITIES                              | Note | Rupees        | Rupees        |
| Surplus for the year                                              |      | 127,917,550   | 144,180,136   |
| Adjustments for non cash items:                                   |      |               |               |
|                                                                   | 6    | 7,480,084     | 5,731,858     |
| Write off of fixed assets during the year                         |      | -             | 744,736       |
| Amortization on intangible assets                                 | 7    | 118,096       | 177,148       |
| Amortization of deferred grants:                                  |      |               |               |
| - relating to fixed assets                                        | 15.1 | (161,617)     | (468,569)     |
| - relating to capacity building                                   | 15.2 | (697,292)     | (131,189)     |
| Finance cost                                                      | 26   | 130,351,339   | 102,816,694   |
| Branchless banking cost                                           |      | 27,851,474    | (200.040)     |
| Gain on disposal of operating fixed assets                        | 28   | (139,505)     | (583,816)     |
| Provision against non-performing loans                            | 11.3 | 32,940,828    | 15,338,366    |
|                                                                   |      | 197,743,407   | 123,625,228   |
| Operating surplus before working capital changes                  |      | 325,660,957   | 267,805,364   |
| (Increase) / decrease in operating assets                         |      |               |               |
| Advances, prepayments and other receivables                       |      | (20,465,900)  | (6,288,009)   |
| Microcredit loan portfolio                                        |      | (554,853,405) | (129,700,264) |
| Security deposits                                                 |      | (363,772)     | (869,746)     |
| Increase in operating liabilities                                 |      |               |               |
| Trade and other payables                                          |      | 8,507,151     | 5,666,876     |
|                                                                   |      | (567,175,926) | (131,191,143) |
| Operating deficit after working capital changes                   |      | (241,514,969) | 136,614,221   |
| Finance cost paid                                                 |      | (158,202,813) | (102,816,694) |
| Net cash generated from operating activities                      |      | (399,717,782) | 33,191,521    |
| CASH FLOWS FROM INVESTING ACTIVITIES                              |      |               |               |
| Additions in intangible assets                                    |      | -             | (981,183)     |
| Addition in fixed assets                                          |      | (16,156,343)  | (15,620,239)  |
| Decrease / (increase) in net investments in short term securities |      | 32,704,640    | (91,656,039)  |
| Proceeds from disposal of operating fixed assets                  |      | 1,581,485     | 805,089       |
| Net cash used in investing activities                             |      | 18,129,782    | (107,452,372) |
| CASH FLOWS FROM FINANCING ACTIVITIES                              |      |               |               |
| Grant received relating to capacity building                      | 15.2 | 63,907        | 131,189       |
| Net (payment)/ proceeds from running finance facility             | 16   | (15,617,640)  | 40,089,572    |
| Net proceeds from long term loans                                 |      | 347,541,639   | 259,293,283   |
| Net cash from financing activities                                |      | 331,987,906   | 299,514,044   |
| Net change in cash and cash equivalents                           |      | (49,600,094)  | 225,859,199   |
| Cash and cash equivalents at the beginning of year                |      | 419,651,108   | 193,791,909   |
| Cash and cash equivalents at the end of year                      | 31   | 370,051,014   | 419,651,108   |

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